

**Need an experienced, qualified accountant?  
No budget for a full-time appointment?  
Need to trim your accounting costs?  
Need help with accounting, payroll or VAT?**

**We can help!**



Graham Trimming ACMA, owner of Rosemount Accounting Services, is a Chartered Management Accountant and a Member in Practice of the Chartered Institute of Management Accountants.

During his varied career, Graham has gained extensive knowledge and experience of the many facets of accounting especially in the manufacturing and computer software industries.

Graham has worked in multi-nationals, most recently Open Text Corporation, the large Canadian owned provider of Enterprise Content Management software solutions, and also privately owned British companies.

His current clients include One Click Technologies Ltd, winner of a Queen's Award for Enterprise: Innovation in 2008.

*"I had worked with Graham previously and so when I needed an accountant for my own successful business I knew exactly who would provide me with the expert service I needed and who would also save the company money"*

**Peter Robertson, Managing Director, One Click Technologies Ltd.**

Call now for a consultation without obligation

**01628 529609**

**07903 335367**

or log your details onto our website

**www.rosemountaccounting.co.uk**

and we will call you back

## **Our services**

Each of our services can be delivered either at your premises or from our office.

### **Management accounts**

We specialize in producing monthly or quarterly management accounts from your records. Your staff book the transactions into your accounting system and we periodically prepare meaningful management accounts and reports from that data to assist you in the management of your business or for presentation to your bank.

### **Full bookkeeping**

If you don't have the staff to record transactions then we can do that also and provide a full bookkeeping and management accounting service.

### **Preparation for audit**

Once we have prepared your monthly management accounts then we can cut down your audit costs by preparing a file, complete with back-up documentation, for your auditors with the accounts laid out in statutory format.

### **Statutory accounts**

We can also prepare your statutory accounts and an Accountant's Report for filing at Companies House if you fall below the audit threshold of £6.5m.

### **Payroll**

We can provide a full payroll service, maintaining your company's compliance with all current legislation. No matter the number of employees, we can sort it for you. We can also prepare your employees' P11d forms at the end of the tax year.

### **VAT**

We can handle all your calculations and reporting so that you remain compliant with legislation.

### **Budgets and forecasts**

All businesses need a budget and a cash flow forecast. We can prepare these for you whether it be for internal management use or for presentation to your bank. We excel in Excel!

*"the burden on you just disappears,  
leaving you to do what you do best  
- manage your business"*

## **Rosemount Accounting Services Ltd**

Registered in England and Wales no. 7457207

Registered address: Rosemount, Juniper Lane, Wooburn Green, High Wycombe, Bucks, HP10 0DE

Office: 01628 529609; Mobile: 07903 335367;

email: info@rosemountaccounting.co.uk; website: www.rosemountaccounting.co.uk

## Our Services

We specialize in tailor-made solutions for small and medium sized businesses, providing professional accounting services to companies that either do not have the budget or do not have the workload to justify employing their own full-time accountant. That way, we can minimise the cost of professional accounting services to your business.

Let us take care of your management accounting and reporting, and preparation of your statutory accounts for the auditors. We can either do the whole job ourselves or take it from the point at which your staff have arrived. This may typically mean that your staff post the day-to-day transactions and then we come along and prepare the accounts from those.

We can prepare your cash flow reports and anything else that your bank or other funders may need, and we can do also prepare your budgets and profit forecasts.

Whether you have 2 or 100 employees we can run your monthly payroll and submit your annual returns.

We are equally happy preparing your VAT returns or dealing with enquiries from the National Statistics Office.

We can do this on your premises or we can work from ours.

What else would you like us to do? Please ask!

However, we can't audit your books but we can prepare an Accountant's Report if you fall below the audit threshold of £6.5m.

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## Meet Graham Trimming ACMA Chartered Management Accountant



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Graham is the owner of Rosemount Accounting Services, a practice that he set up after more than thirty-five years' experience in the private sector of industry.

Graham commenced his career at ITW Ltd, the UK subsidiary of the large USA-based Fortune 500 company Illinois Tool Works Inc. While with ITW, Graham rose to the position of European Controller of the highly successful Hi-Cone plastic multi-packaging business.

After ITW, Graham joined Fourways (London) Ltd, a manufacturer and importer of garden furniture as Group Financial Controller.

His next role was again in manufacturing as Chief Financial Officer for Triax UK Ltd, a company that enjoyed a 70% share of the Sky TV satellite dish market.

For his last position Graham swapped industries and joined Hummingbird UK Ltd, subsequently acquired by Open Text Corporation, as UK Finance Manager for this large Canadian owned multi-national software house.

During his career, Graham has gained extensive experience of all types of accounting including cost accounting, management accounting, financial accounting and the filing of statutory financial statements.

He is ideally placed to produce your monthly management accounts and use his advanced IT skills to create reports for your Board, your investors or your bank and will prepare files for your auditors so all they have to do is perform their statutory obligations.

Budgets, profit forecasts and cash forecasts are, likewise, no problem. Graham has done it all before.

The same applies to your VAT Returns, payroll and even National Statistics returns. The burden on you just disappears leaving you to do what you do best - manage your business.

During his varied career, Graham has been involved also in company acquisitions and mergers and documentation compliance with the Sarbanes Oxley Act.

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## Case Study : One Click Technologies Ltd

Peter Robertson is a successful entrepreneur. After a career in sales and marketing in the electronics industry, Peter developed an idea for a cost-saving revolutionary product that saves energy. His standby energy eliminator has now sold about 2 million pieces, with a turnover of £10 million p.a., and won his company a Queen's Award for Enterprise: Innovation in 2008.

When One Click Technologies Ltd started to become really successful in 2007 Peter needed someone to prepare his company's monthly management accounts. Furthermore, his bankers also required timely and reliable information to safeguard their funding of the One Click operation.

But there was neither the need nor the budget for a full-time qualified accountant.

Peter had kept in touch with Graham Trimming, a colleague at Triax UK Ltd during the late nineties. He remembered Graham as a first-class accountant in whom he had total trust. The call came and the relationship has blossomed ever since.

The company's accounts are maintained in Sage Line 50 on a server located at the company's headquarters in Nottingham, about 140 miles from Graham's base in south Buckinghamshire.

Nevertheless, modern technology allows Graham to maintain the accounting system,



The One Click offices at Nottingham

check the accuracy of the transactional items posted by the staff in Nottingham, and post journals for accruals, prepayments, depreciation, etc.

Then the trial balance is downloaded into an Excel file from which Graham provides many pages of management accounting information and key performance indicators.

Graham also prepares the monthly payroll and year-end returns, the quarterly VAT returns and any profit and cash forecasts that the company's management or the bankers may require.

Then, at the end of the financial year, Graham prepares a file that sets the accounts out in statutory format, with lead sheets for all major items, making the annual audit both easy and cost-effective.

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**Peter Robertson, Managing Director, One Click Technologies Ltd.**



[www.oneclickpower.com](http://www.oneclickpower.com)



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## Case Study : Seriously FUN

Brothers Jonathon and Phillip Madden run a very successful swimming tuition business and online swim shop from their office premises in Wooburn Green, Bucks.



[www.seriouslyfun.net](http://www.seriouslyfun.net)

In December 2009 Rosemount Accounting Services received a call for assistance from Seriously FUN and the relationship immediately blossomed.

Seriously FUN required help with statutory filings and bookkeeping, Rosemount Accounting responded to the call and brought them up to date, a lengthy procedure with some records going back several years. However, very quickly, we were then able to submit the statutory accounts for both companies.



[www.funswimshop.co.uk](http://www.funswimshop.co.uk)

After doing all the legal necessities it was time to get down to the fun, added-value, stuff. Detailed management accounts for the current year were prepared and these revealed important information about the profitability of the company.

Following this, Rosemount Accounting were engaged to calculate some what-if scenarios on profitability and the results of this exercise led to the company making adjustments to enhance its profitability.

Many accountants just keep the books, prepare the annual statutory requirements and calculate the tax payable. At Rosemount Accounting we go several steps further and engage ourselves with our clients' businesses. In fact, our prime offerings are the monthly management accounts and reports that reveal important and hitherto hidden data, essential to managers of small businesses in their day-to-day operations.

*"We were fortunate enough to find Graham at a critical time for our business. He has been patient, helpful and extremely professional with all the work he has prepared for us to date. He is an absolute pleasure to work with and we cannot recommend him highly enough."*

**Jonathon Madden, Director, Seriously Fun Direct Ltd.**

***"trimming the costs of your business"***

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